





An Roinn Tithíochta, Pleanála agus Rialtais Áitiúil Department of Housing, Planning and Local Government



## Working together to serve our customers as a regulated utility

**Yvonne Harris Head of Customer Operations** 

**Clayton Silver Springs Hotel, Cork** 

10 October 2019







The Journey

#### Working together... to nationalise our services



#### **Pre 2014**

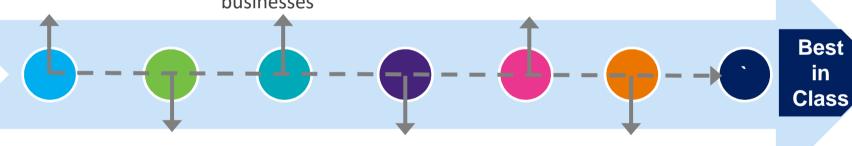
- √ 32 LAs
- ✓ Separate reporting structures
- ✓ Unregulated environment

#### 2017

- ✓ Billing migration completes
- ✓ Adoption of over 500 different tariff price points for businesses

#### 2019

✓ New IW
Customer
Experience
Measurement
Programme



#### 2014 - 2016

- ✓ Transition of Ops & Maintenance (24Hrs)
- Billing migration to IW begins
- ✓ New reporting regime under the Regulator (CRU)

#### 2018

✓ Joint coordinated response to major national weather events

#### 2020

- ✓ Tariff
  Harmonisation
- ✓ Household Water Conservation
- ✓ Award of new Contact Centre Contract

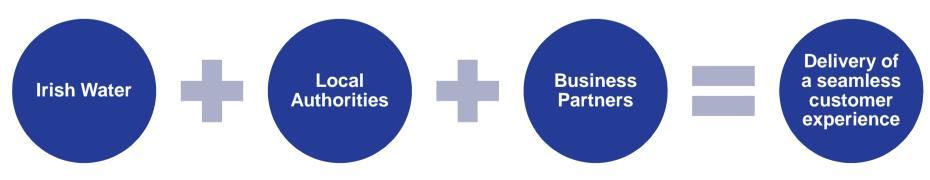
#### Working together... to deliver our promise



**Customer Operations Mission Statement:** 

"Placing our customers at the heart of everything we do, we provide the highest quality of customer service, delivered with honesty, integrity and pride"







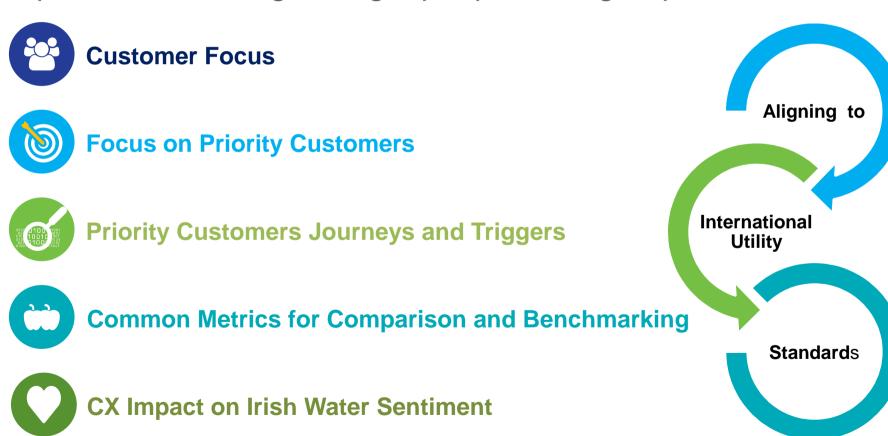
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# Continuous Improvement with a Customer Focus

#### **Measuring Customer Satisfaction (CSAT)**



Revised measurement approach delivers stronger and more robust direction on how to improve the Irish Water customer experience – asking the right people the right questions.



#### **CSAT - Customer Journeys - Key Focus**





- Blockage
- No water
- Leakage

- Payments
- Billing
- Payment queries
- Account changes
- Account queries

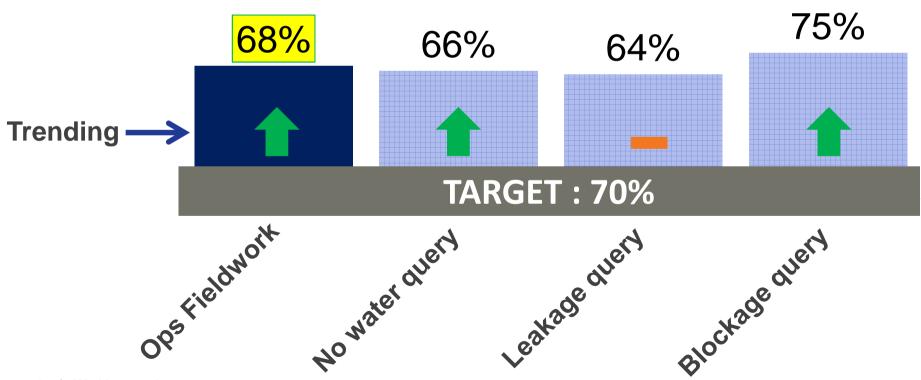
- Domestic
- Non-Domestic

#### **CSAT – Operations Fieldwork**



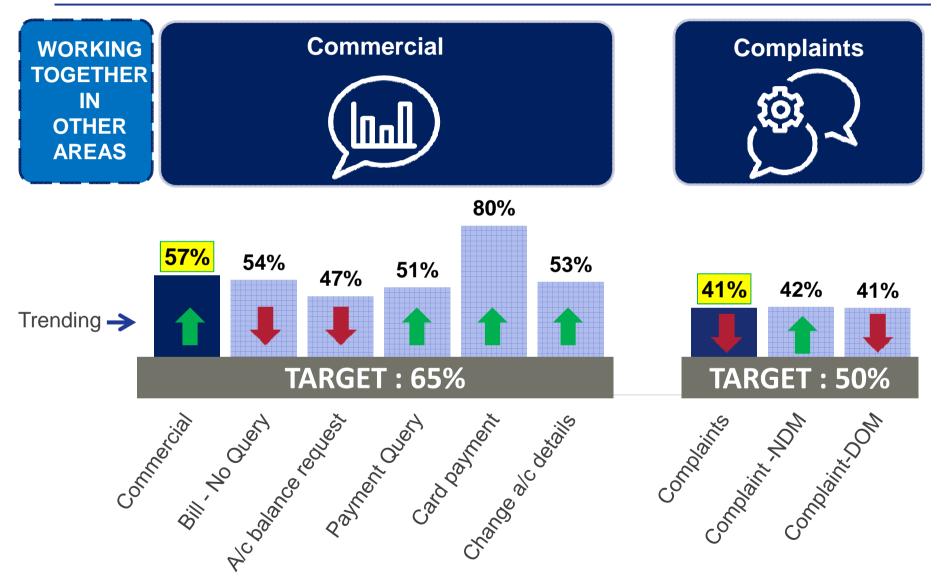


- Highest score since May and very close to end year target.
- Satisfaction with Engineers in "No Water" customer journey >80%



#### **CSAT – Other Customer Journeys**





#### **CSAT – Other Customer Journeys**



WORKING TOGETHER IN OTHER AREAS **Commercial** 





## Prompt & Efficient Billing

 Dependent on accurate and timely meter reads

## Investigation & Resolution

 Constant communication is key

#### **Working together... in Tramore**







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## More opportunities to shine

#### Working together... to extend our services



#### **Enhanced Service Offering**

**Managing Change** 

24/7 national contact centre with multiple contact channels

Personalised & localised website content

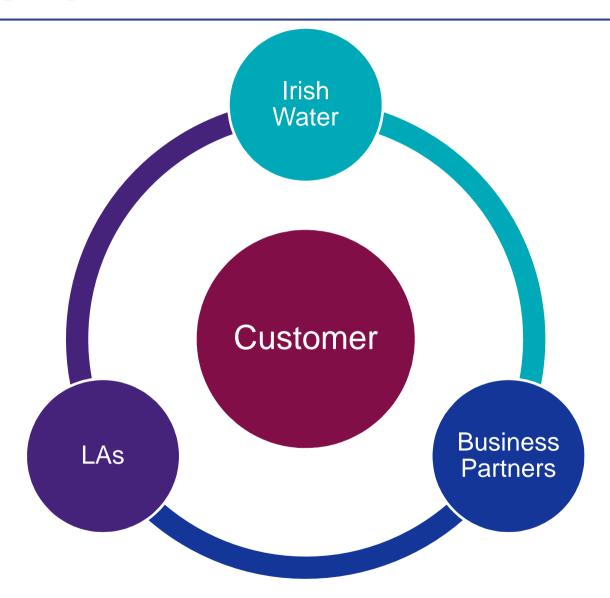
Digital strategy review to enhance customer options

**Tariff** Harmonisation

Household Water Conservation

#### Working together... to put the customer first





#### Working together... to make a difference





#### Social Sustainability

#### Raising awareness within the community on water issues

· Paris 'Water Pavilion'

#### Involving users in decision-making

Grenoble 'Users Observatory'

#### User-oriented services

- Irish Water Customer Charter
- · Mulhouse alert system for elderly people through Smart metering







#### Working together... to make a difference





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### Thank you

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